



U.S. Department
of Transportation



VIP Fireside Chat

Shelby M. Scales, Director
Office of Small and Disadvantaged Business Utilization

DOT Mission



U.S. Department
of Transportation

Organization

- Secretary Buttigieg's Top Priorities – Safety, Innovation and Infrastructure
- 10 Operating Administrations (OA)
- Different mission based on industry focus
- OSDBU Leadership part of Secretary's Executive Team
- Support DOT's Disadvantaged Business Enterprise program and Small Business initiatives
- Equity core value and actionable



Impact Area: Wealth Creation

OUTCOME

Building capital, expanding business networks, and attaining new skills and experience through increased USDOT contracts.

KEY PERFORMANCE INDICATORS

Increase U.S. DOT direct contract dollars to small disadvantaged businesses from 18.2% in FY 2021 to 22% by FY 2026.*

CRITICAL GAPS



■ 67% of FY20-FY21 USDOT direct contracting dollars were awarded by FAA

USDOT will focus equity efforts on programs that will have the greatest impact on small disadvantaged business opportunities, **including the many FAA contracting opportunities.**

These top 4 industries accounted for \$2.8B out of \$7.8B total FY20 USDOT direct contract dollars:



Engineering Services



Highway, Street, and Bridge Construction



Computer System Design Services



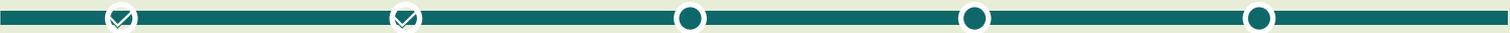
Other Computer Related Services

Black and Hispanic-owned businesses were underrepresented, receiving only 1.7% and 2.4% of FY20 USDOT direct contract dollars in these 4 industries, respectively.

TIMELINE OF USDOT ACTIONS

Launch USDOT-wide procurement dashboard to drive accountability for small and disadvantaged business goals – **January 2022**

Promote and provide technical assistance to small disadvantaged businesses – **Ongoing**



Reinforce small business requirements in the FAA acquisition governance process – **December 2021**

Initiate rulemaking to improve and reduce burdens associated with the DBE and Airport Concession DBE program – **April 2022**

Provide increased internal trainings regarding recent acquisition policy updates and incorporate into performance standards for program leaders – **Ongoing**

*This KPI was updated after the Equity Action Plan was finalized in January 2022.



Investments



U.S. Department
of Transportation

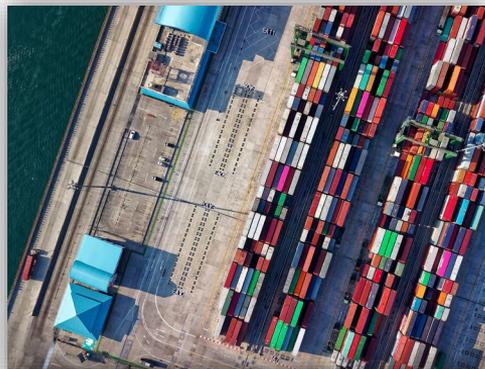
The Infrastructure Investment and Jobs Act in Brief

The bipartisan Infrastructure Investment and Jobs Act:

- Makes the largest federal investment in public transit ever
- Makes the largest federal investment in passenger rail since the creation of Amtrak
- Makes the single largest dedicated bridge investment since the construction of the interstate highway system
- Makes the largest investment in clean drinking water and waste water infrastructure in American history, delivering clean water to millions of families
- Ensures every American has access to reliable high-speed internet
- Helps us tackle the climate crisis by making the largest investment in clean energy transmission and EV infrastructure in history; electrifying thousands of school and transit buses across the country; and creating a new Grid Deployment Authority to build a resilient, clean, 21st century electric grid

The Infrastructure Investment and Jobs Act in Brief

Top areas of investment:



**Roads, Bridges,
and Major Projects**
\$110 Billion

Public Transit
\$89.9 Billion

**Electric Vehicles
and Buses**
\$15 Billion

**Environmental
Remediation and
Power Infrastructure**
\$86 Billion

**Transportation
Safety**
\$11 Billion

**Passenger and
Freight Rail**
\$66 Billion

**Airports, Ports,
and Waterways**
\$42 Billion

**Other Areas of
Investment**
\$121 Billion



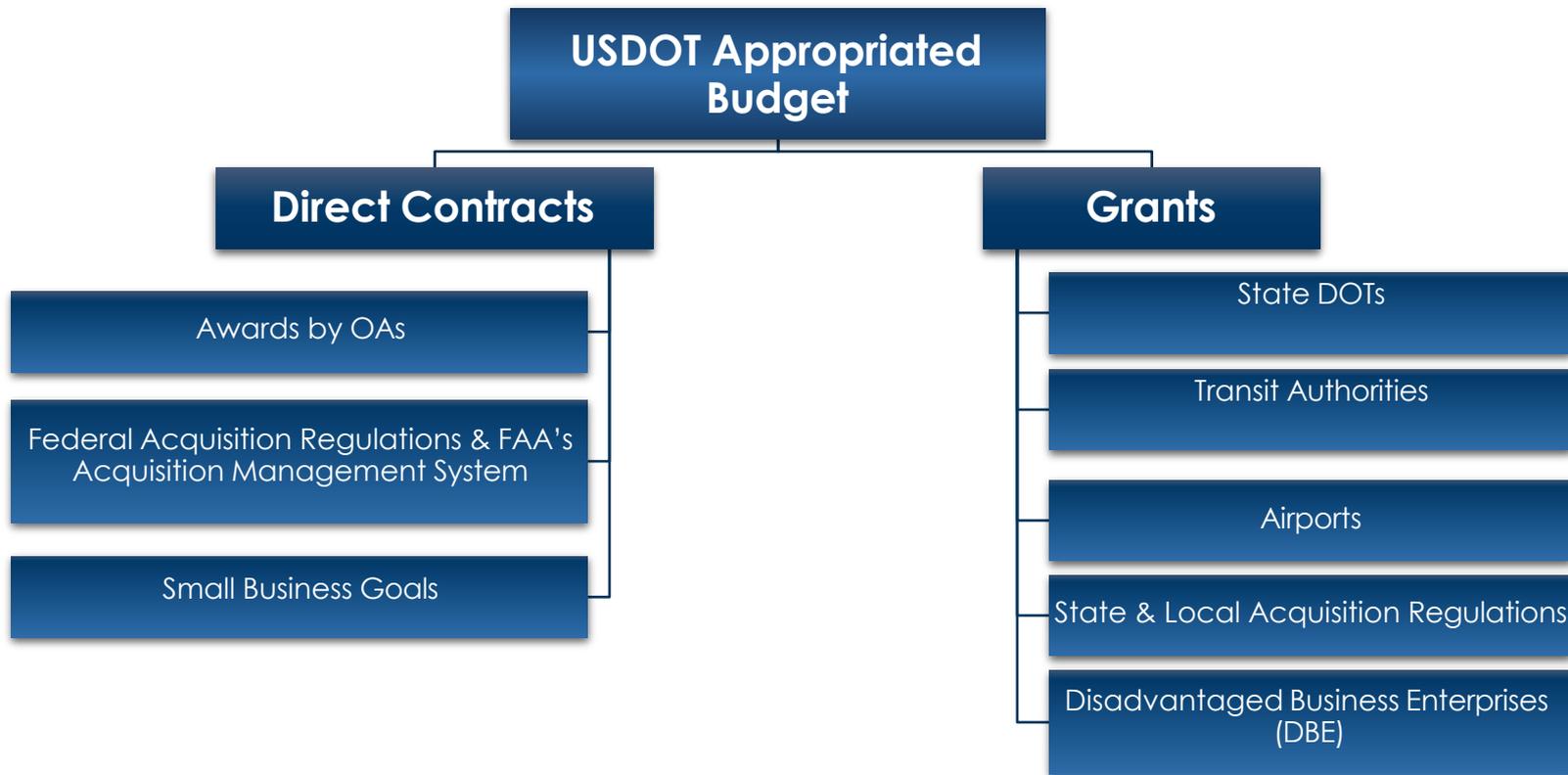
The Infrastructure Investment and Jobs Act in Brief

Helpful links to understand the IJA and get a better understand on where the money is going:

- [Fact Sheet](#)
- [Reference](#)



Follow the Money



The Infrastructure Investment and Jobs Act in Brief

Roads, Bridges, and Major Projects: \$110 Billion

One in five miles, or 173,000 total miles, of our highways and major roads and 45,000 bridges are in poor condition. Bridges in poor condition pose heightened challenges in rural communities, which often may rely on a single bridge for the passage of emergency service vehicles.

This investment will repair and rebuild our roads and bridges with a focus on climate change mitigation, resilience, equity, and safety for all users, including cyclists and pedestrians.

The bill includes a total of **\$40 billion of new funding for bridge repair, replacement, and rehabilitation**, which is the single largest dedicated bridge investment since the construction of the interstate highway system.



Transportation Safety: \$11 Billion

America has one of the highest road fatality rates in the industrialized world.

The legislation invests **\$11 billion** in transportation safety programs, including a new, **\$5 billion *Safe Streets for All program*** to help states and localities reduce crashes and fatalities in their communities, especially for cyclists and pedestrians.

It includes a new program to provide grants to community owned utilities to replace leaky and obsolete cast iron and bare steel natural gas pipelines, some of which are over 100 years old. It will more than double funding directed to programs that improve the safety of people and vehicles in our transportation system, including highway safety, truck safety, and pipeline and hazardous materials safety.

Greenways

Bike Lanes

Traffic Patterns Improvements

Safety Programs



Public Transit: **\$89.9 Billion**

America's transit infrastructure is inadequate – with a multibillion-dollar repair backlog, representing **more than 24,000 buses, 5,000 rail cars, 200 stations, and thousands of miles of track, signals, and power systems in need of replacement.**

The legislation includes **\$39 billion** of new investment to modernize transit, **and improve accessibility for the elderly and people with disabilities.** That is in addition to continuing the existing transit programs for five years as part of surface transportation reauthorization.

It will replace thousands of transit vehicles, including buses, with clean, zero emission vehicles through an additional **\$5.75 billion**, of which **5 percent is dedicated to training the transit workforce** to maintain and operate these vehicles. And, it will benefit communities of color since these households are twice as likely to take public transportation and many of these communities lack sufficient public transit options.

Passenger and Freight Rail: \$66 Billion

Unlike highways and transit, rail lacks a multi-year funding stream to address deferred maintenance, enhance existing corridors, and build new lines in high-potential locations.

The legislation positions Amtrak and rail to play a central role in our transportation and economic future. This is the largest investment in passenger rail since the creation of Amtrak 50 years ago. The legislation invests **\$66 billion** in rail to eliminate the Amtrak maintenance backlog, modernize the Northeast Corridor, and bring world-class rail service to areas outside the northeast and mid-Atlantic.



Electric Vehicles and Buses: **\$15 Billion**

EV Infrastructure

U.S. market share of plug-in electric vehicle (EV) sales is only one-third the size of the Chinese EV market. The President believes that must change. The bill invests **\$7.5 billion** to build out the first-ever national network of EV chargers in the United States and is a critical element in the Biden-Harris Administration's plan to accelerate the adoption of EVs to address the climate crisis and support domestic manufacturing jobs. The bill will provide funding for deployment of EV chargers along highway corridors to facilitate long-distance travel and within communities to provide convenient charging where people live, work, and shop. **Federal funding will have a particular focus on rural, disadvantaged, and hard-to-reach communities.**

Electric Buses

American school buses play a critical role in expanding access to education, but they are also a significant source of pollution. The legislation will deliver thousands of electric school buses nationwide, including in rural communities, helping school districts across the country buy clean, American-made, zero emission buses, and replace the yellow school bus fleet for America's children. The legislation also invests **\$5 billion** in zero emission and clean buses and **\$2.5 billion** for ferries. **These investments will drive demand for American-made batteries and vehicles, creating jobs and supporting domestic manufacturing, while also removing diesel buses from some of our most vulnerable communities.** In addition, they will help the more than 25 million children and thousands of bus drivers who breathe polluted air on their rides to and from school. Diesel air pollution is linked to asthma and other health problems that hurt our communities and cause students to miss school, particularly in communities of color and Tribal communities.

Airports, Ports, and Waterways: \$42 Billion



The United States built modern aviation, but our airports lag far behind our competitors. According to some rankings, no U.S. airport rank in the top 25 of airports worldwide.

Our ports and waterways need repair and reimagination too. The bill invests **\$17 billion** in port infrastructure and **\$25 billion** in airports to address repair and maintenance backlogs, reduce congestion and emissions near ports and airports, and drive electrification and other low-carbon technologies.

Modern, resilient, and sustainable port, airport, and freight infrastructure will support U.S. competitiveness by removing bottlenecks and expediting commerce and reduce the environmental impact on neighboring communities.



Environmental Remediation & Power Infrastructure: **\$86 Billion**

Environmental Remediation

In thousands of rural and urban communities around the country, hundreds of thousands of former industrial and energy sites are now idle – sources of blight and pollution. **26% of Black Americans and 29% of Hispanic Americans live within 3 miles of a Superfund site, a higher percentage than for Americans overall**. Proximity to a Superfund site can lead to elevated levels of lead in children’s blood. The legislation invests **\$21 billion** in environmental remediation, making the largest investment in addressing the legacy pollution that harms the public health of communities and neighborhoods in American history, creating good-paying union jobs in hard-hit energy communities and advancing economic and environmental justice. **The bill includes funds to clean up Superfund and brownfield sites, reclaim abandoned mine land and cap orphaned gas wells.**

Power Infrastructure

As the recent Texas power outages demonstrated, our aging electric grid needs urgent modernization. A Department of Energy study found that power outages cost the U.S. economy up to \$70 billion annually. The legislation’s roughly **\$65 billion** investment includes the single largest investment in clean energy transmission in American history. It invests in demonstration projects and research hubs for next generation technologies like advanced nuclear, carbon capture, and clean hydrogen.

Other Areas of Investment

Reconnecting Communities: \$1 Billion

Too often, past transportation investments divided communities – like the Claiborne Expressway in New Orleans or I-81 in Syracuse – or it left out the people most in need of affordable transportation options. In particular, significant portions of the interstate highway system were built through Black neighborhoods. The legislation creates a first-ever program to reconnect communities divided by transportation infrastructure. The program will fund planning, design, demolition, and reconstruction of street grids, parks, or other infrastructure through **\$1 billion** of dedicated funding in addition to historic levels of major projects funding, for which these investments could also qualify.

Clean Drinking Water: \$55 Billion

Currently, up to 10 million American households and 400,000 schools and childcare centers lack safe drinking water. The legislation's **\$55 billion** investment represents the largest investment in clean drinking water in American history, including dedicated funding to replace lead service lines and the dangerous chemical PFAS (per- and polyfluoroalkyl). It will replace all the nation's lead pipes and service lines. From rural towns to struggling cities, the legislation invests in water infrastructure across America, including in Tribal Nations and disadvantaged communities that need it most.

Other Areas of Investment

High-Speed Internet: **\$65 Billion**

Broadband internet is necessary for Americans to do their jobs, to participate equally in school learning, health care, and to stay connected. Yet, by one definition, more than 30 million Americans live in areas where there is no broadband infrastructure that provides minimally acceptable speeds – a particular problem in rural communities throughout the country. The legislation’s **\$65 billion** investment – which builds on the billions of dollars provided for broadband deployment in the American Rescue Plan – will help ensure every American has access to reliable high-speed internet with an historic investment in broadband infrastructure deployment, just as the federal government made a historic effort to provide electricity to every American nearly one hundred years ago.



- **Thriving Communities Program:** Provides technical assistance and capacity building resources to improve and foster thriving communities through transportation improvements; [Thriving Communities Program | US Department of Transportation](#)
- **Reconnecting Communities Pilot Program – Planning Grants and Capital Construction Grants:** First-ever Federal program dedicated to reconnecting communities previously cut off from economic opportunities by transportation infrastructure; [Reconnecting Communities Pilot Program – Planning Grants and Capital Construction Grants | US Department of Transportation](#)
- **Justice40 Initiative:** Aims to deliver 40 percent of the overall benefits of Federal investments in climate and clean energy, including sustainable transportation, to disadvantaged communities; [Justice40 Initiative | US Department of Transportation](#)
- **DOT Navigator:** New resource to help communities understand best ways to apply for grants; and to plan for and deliver transformative infrastructure projects and services; [DOT Navigator | US Department of Transportation](#)

BIPARTISAN INFRASTRUCTURE LAW (BIL)*

Overview of Highway Provisions



U.S. Department
of Transportation

**Federal Highway
Administration**

*Also known as the “Infrastructure Investment and Jobs Act”

WORKFORCE AND EQUITY

- Disadvantage Business Enterprise Program
- Reconnecting Communities Pilot Program
- Rural Surface Transportation Grants
- Davis-Bacon and Buy America Provisions
- Other Workforce Provisions

Disadvantage Business Enterprise Program

- The U.S. Department of Transportation's Federal Highway Administration (FHWA) announced \$10 million in funding from the Fiscal Year 2021 Disadvantaged Business Enterprise/Supportive Services (DBE/SS) program to help eligible small businesses compete for federal highway contracts in 45 states, as well as Washington, D.C., Puerto Rico and the U.S. Virgin Islands.
- A DBE is a for-profit, small business owned and controlled by minorities, women or other socially and economically disadvantaged individuals or, in the case of a corporation, one in which 51 percent of the stock is owned by one or more such individuals.
- More information about DBE eligibility can be found at <https://www.transportation.gov/civil-rights/disadvantaged-business-enterprise>.

Davis-Bacon and Buy America Provisions

Program/topic	Provisions in the new law
Davis-Bacon (various sections)	<ul style="list-style-type: none"> • Davis-Bacon wage requirements apply for most major highway programs
Buy America requirements for title 23 projects (§11513)	<ul style="list-style-type: none"> • Buy America waivers for <u>title 23 projects</u> require public notice of proposed waivers, public comment, annual report to Congress
Buy America requirements for all infrastructure projects receiving Federal assistance (§§70911-70917)	<ul style="list-style-type: none"> • New Buy America requirements apply to <u>all</u> infrastructure projects receiving Federal financial assistance <ul style="list-style-type: none"> ○ Manufacturing processes for iron, steel, construction materials and manufactured products must occur in U.S. ○ Cost of components of manufactured products mined, produced, or manufactured in U.S. must be >55% of the cost of all components ○ Waivers only if applying requirement is not in the public interest, materials are not available, or meeting requirement would increase overall project cost by >25% (to be reviewed every 5 years) ○ Requires Federal agencies to identify “deficient programs” not meeting the new Federal government-wide Buy America requirement

Other Workforce Provisions

Program/topic	Provisions in the new law
Local hiring preference for construction jobs (§25019)	<ul style="list-style-type: none"> • Permits a recipient or subrecipient of funding under title 23 or 49, United States Code to implement a local or other geographical or economic hiring preference relating to the use of labor for construction projects consistent with State/local laws and policies. • Requires DOT to submit a Workforce Diversity Report to Congress, followed by a model plan for States, local governments, and private sector entities to use • The report and model plan must address methods to enhance pre-apprenticeship programs, improve transportation workforce diversity, and encourage (sub)recipients to establish outreach and support programs
Surface transportation workforce development, training, and education (§13007)	<ul style="list-style-type: none"> • Expands eligibility to include a variety of training and employment activities
Transportation education and training development and deployment program (§13007)	<ul style="list-style-type: none"> • Expands eligibility to State DOTs and partnerships with Federal departments and agencies • Expands program to include implementing new curricula and education programs to provide hands-on career opportunities to meet current and future needs

[NEW] Reconnecting Communities Pilot Program (discretionary)

Purpose	Restore community connectivity by removing, retrofitting, or mitigating highways or other transportation facilities that create barriers to community connectivity, including to mobility, access, or economic development
Funding	<p>\$1 B (FY 22-26), including—</p> <ul style="list-style-type: none"> • \$500 M (FY 22-26) in Contract Authority from the HTF; and • \$500 M (FY 22-26) in advance appropriations from the GF
Eligible entities	<p><u>Planning grants:</u></p> <ul style="list-style-type: none"> • State (including Puerto Rico) • MPO • Local government • Tribal government • Nonprofit organization <p><u>Capital construction grants:</u> Owner of an eligible facility (may partner with any of the eligible entities for a planning grant)</p>
Eligible activities	<ul style="list-style-type: none"> • Planning grants (\leq\$2M) • Grants ($\geq$\$5M) for capital construction projects, including the removal and replacement of eligible facilities

[NEW] Rural Surface Transportation Grants (discretionary)

Purpose	Improve and expand the surface transportation infrastructure in rural areas to increase connectivity, improve the safety and reliability of the movement of people and freight, and generate regional economic growth and improve quality of life.
Funding	\$2 B (FY 22-26) in Contract Authority from the HTF
Eligible entities	<ul style="list-style-type: none"> • State (including Puerto Rico) • Regional transportation planning organization (RTPO) • Local government • Tribal government
Eligible projects	<ul style="list-style-type: none"> • Highway, bridge, or tunnel projects eligible under NHPP, STBG or the Tribal Transportation Program • Highway freight project eligible under NHFP • Highway safety improvement project • Project on a publicly-owned highway or bridge improving access to certain facilities that support the economy of a rural area • Integrated mobility management system, transportation demand management system, or on-demand mobility services
Other key provisions	<ul style="list-style-type: none"> • Sets aside each FY: ≤10% for grants to small projects (<\$25M); 25% for designated routes of the ADHS; and 15% for projects in States with higher than average rural roadway lane departure fatalities

FOR MORE INFORMATION

- Please visit:
[fhwa.dot.gov/bipartisan-infrastructure-law](https://www.fhwa.dot.gov/bipartisan-infrastructure-law)



U.S. Department
of Transportation
**Federal Highway
Administration**

BIPARTISAN INFRASTRUCTURE LAW (BIL)*

Overview Federal Aviation Administration (FAA)





How should small businesses engage at the local/regional level with grantees?

National & Local Level Engagement

National	\$5B (\$1B/Year)	AIR TRAFFIC FACILITIES	Direct Procurement
	<ul style="list-style-type: none"> Register with System for Award Management (SAM) (Opportunities/sbo.gov. webinars) Review the FAA's Contracting Guide & Acquisition Guidance Learn About Made in America Requirements 		
	\$15B (\$3B/Year)	AIRPORT INFRASTRUCTURE	Airport Grants
Local	\$5B (\$3B/Year)	AIRPORT TERMINALS	Airport Grants
	<ul style="list-style-type: none"> Coordinate with Local Airport Disadvantaged Business Enterprise Liaison Officer <ul style="list-style-type: none"> Support Small / Disadvantage Business Opportunities Learn about proposed projects and work scopes Attend project pre-bid meetings Network with larger prime contractor representative 		



What are your forecasted opportunities?

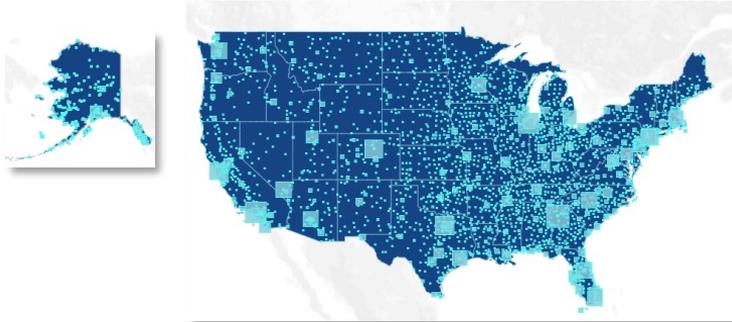
Opportunities with Airport Grantees

\$15B (\$3B/Year)

AIRPORT INFRASTRUCTURE

- Annual Allotment/Monthly Announcements
- Review Nationwide Allotments and Announcements by Grantee

[faa.gov/bil/airport-infrastructure](https://www.faa.gov/bil/airport-infrastructure)



\$5B (\$3B/Year)

AIRPORT TERMINALS

- Annual Announcement
- FY22 Release Expected Soon
- Selectees Posted on FAA Website

[faa.gov/bil/airport-terminals](https://www.faa.gov/bil/airport-terminals)



BIPARTISAN INFRASTRUCTURE LAW (BIL)*

Overview Federal Transit Administration (FTA)



Contracting with State and Local Government and Transit Agencies

Seek DBE certification at your state's UCP

- Certified DBEs with transit industry experience are sought after
 - Get certified in each state you want to work in
 - Seek certification in all work areas you own and control
 - Work with primes as a subcontractor
 - Smaller agencies may have prime contracts
 - To work with FTA, gain experience with GSA Schedule 70 contracts
- Look for DBE or Small Business goals on contracts
- Participate in networking events at local agencies and state DOTs
- Reach out to one of DOT's [Small Business Technical Resource Centers](#)
- Contact transit agency DBE Liaison Officer for upcoming opportunities

Contracting Opportunities with FTA

FTA anticipates awarding \$100 million in contracts in FFY2022

- FTA primarily utilizes consulting services
 - Direct contracts
 - GSA Schedule contracts (Schedule 70)
- Administrative Management and General Management
 - North American Industry Classification System (NAICS) code 541611
 - Administrative management consulting services
 - Site selection consulting services
 - Financial management (except investment advice) consulting services
 - Strategic planning consulting service
 - General management consulting services

Contracting with FTA Recipients

BIL authorized \$108 billion for public transportation, funding more than 1000 local transit agencies nationwide

- FTA recipients use 3rd party direct contracts and subcontracts to:
 - Purchase public transit vehicles from manufacturers or dealerships
 - Railcars
 - Buses and vans
 - Non-revenue vehicles (motor pool, transit
 - Construct public transit infrastructure such as rail lines, transit stations, maintenance, and administrative facilities
 - Design and engineering
 - Construction
 - Materials
 - Operate public transportation service
 - Transit operations
 - Mechanics
 - Lease of public transit vehicles

Targeted Areas for Small Business



Unmanned Automated Vehicle (UAV)



FAA and FHWA

- Deliveries and Fulfillment (rural)
 - Law Enforcement
 - Mapping, Image Analysis
 - Managing livestock and surveying crops
- Asset Management of Roadways, Rail
Disaster mitigation relief (Storm chasers)
Real Estate Development and Marketing

Data Capture and Management

- Traffic patterns
- Parking Availability
- Transit Schedules
- Traffic Signals
- Road Conditions

- Recently used to help management attract shoppers



Electric Vehicles (EV)

Addressing Clean Energy, Safety and Rural Mobility



Key Roles in EVSE Installations

		 Electricity Provider	 EVSE Operator	 EVSE Owner	 Site Host
Potential Partners	Utility	✓	✓	✓	
	Charging Network Provider		✓	✓	
	Property Owner		✓	✓	✓
	Tenant		✓	✓	✓

Professional Services

Planners

- Airport people movers
- Traffic safety
- Roadway exchange engineers



Economic Developers

- Management firms (concessions, janitorial, facilities, parking, toll roads)
- Concession Developers
- Supply Chain Management

Work Force Developers

- Trainers, Educators and Life skills coaches
- Labor Managers
- Community Service Facilitators

One Government Approach



U.S. Department
of Transportation

Federal Interagency Partners



**MINORITY BUSINESS
DEVELOPMENT AGENCY**
U.S. DEPARTMENT OF COMMERCE

The logo graphic for the Minority Business Development Agency (MBDA) consists of four overlapping triangles in shades of blue, red, and grey, arranged in a larger triangular shape.

USDOT FY22 SMALL BUSINESS GOALS

Socioeconomic Group	Government-wide	USDOT
Small Business (SB)	23%	34%
Woman-Owned Small Business (WOSB)	5%	5%
Small Disadvantaged Business (SDB)	11%	20%
Service-Disabled Veteran-Owned Small Business (SDVOSB)	3%	3%
HUBZone	3%	3%

Fiscal Year 2022 Procurement Opportunity Forecast

<https://www.transportation.gov/osdbu/procurement-assistance/summary-forecast/2022>

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Fiscal Year 2022 Procurement Opportunity Forecast

 [Download CSV](#) 

The forecast data is for planning purposes, does not represent a pre-solicitation synopsis, does not constitute an invitation for bid or request for proposal, and is not a commitment by the government to purchase the desired products and services. Actual solicitation notices will be posted on SAM.gov as prescribed by the Federal Acquisition Regulation (FAR). To learn more details about this forecast please view the following page: [Legal Information](#). To view a complete listing of all forecasted procurement in Excel format, please click the spreadsheet icon above.* Please view current U.S. Department of Transportation Opportunities on [SAM.gov](#).

Visit the [Federal Aviation Administration \(FAA\) Small Business Office](#) website to view FAA procurement opportunity forecasts.

*Tip: to view the full text in each cell, please select all, then click "Wrap Text."

Competition Type	Agency	Estimated Value	Procurement Category
8(a) Competitive	FAA	\$250,000 to \$700,000	Architectural & Engineering
8(a) non-competitive	FHWA	\$700,000 to \$2 million	Business Services
Bipartisan Infrastructure Law	FMCSA	\$2 million to \$5 million	Commercial Equipment
Broad Agency Announcement (BAA)	FRA	\$5 million to \$10 million	Computer and Peripherals
Economically Disadvantaged Women-Owned SB	FTA	\$10 million to \$20 million	Computer Related Services
Follow-on action	GLS	\$20 million to \$50 million	Construction
Full and Open	MARAD	\$50 million to \$100 million	Construction Materials
HUBZone	NHTSA	Over \$100 million	Education Services

To choose multiple values, please hold the Ctrl key as you make your selection

Resources



U.S. Department
of Transportation

What is the Connections MarketPlace (CMP)?

Historically small businesses have had a difficult time building relationships with federal agency representatives, large prime contractors, and meaningful decision makers within the federal government. Through the **Connections MarketPlace (CMP)** online community, we will be bridging the gap by building new conversations that will lead with hard hitting questions, team building, and decision making through roundtable and matchmaking sessions. Constructing meaningful connections will in turn create more contracting opportunities for small businesses and help to fuel our nation's economy.

Types of Sessions:

Meet the Mentors

- Purpose: Mentoring Open Discussion
- Teaches small businesses about USDOT programs and how to find opportunities

Team Talks

- Purpose: To help Primes meet their small business goals.
- Industry focused

Buyer Side Chat

- Purpose: To help OA's meet and exceed their small business goals.
- Opportunity focused

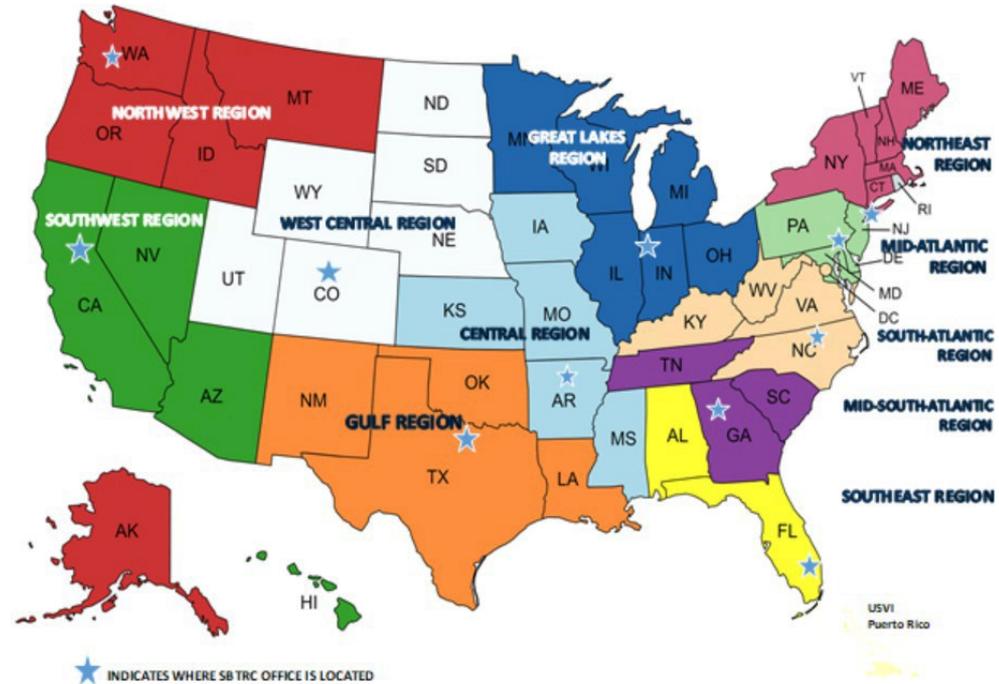
One-on-one Matchmaking

- Purpose: Connecting small business owners with decision makers
- Relationship building made easy

Small Business Transportation Resource Centers (SBTRC)

- **11 Centers** – by Region, providing services to the Continental US, US Virgin Islands, and Puerto Rico
- **Technical Assistance**
- **Two BEPs each year (minimum)**

To find the SBTRC Near You:
[Small Business Transportation Resource Centers | US Department of Transportation](#)



FREE TECHNICAL ASSISTANCE INCLUDES:

Business Analyses

Market Research and Procurement Assistance

General Management & Technical Assistance

Business Counseling & Coaching

Regional Planning Committees

Liaison between Prime Contractors and Sub-Contractors

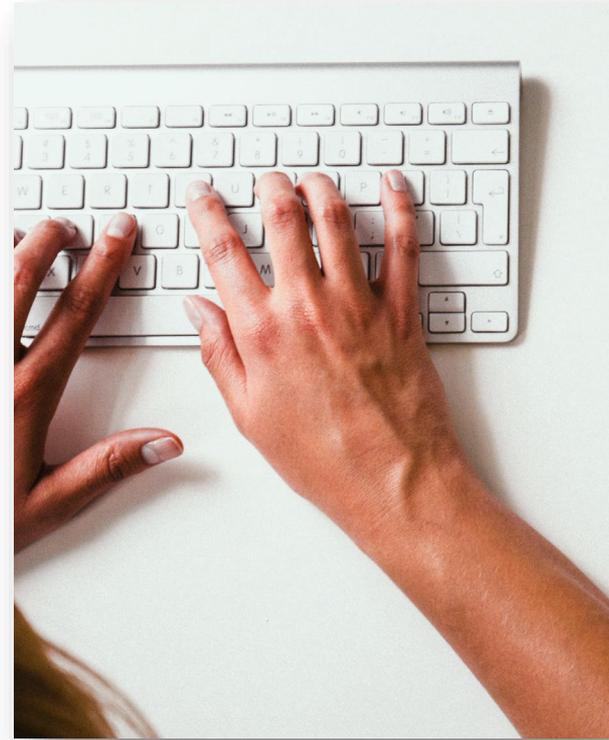
Outreach/Conference Participation

Capital Access and Surety Bond Assistance

Women & Girls In Transportation Initiative (WITI)

Bonding Education Program (BEP)

The mission of the BEP is to increase small businesses' economic competitiveness to maximize opportunities by becoming surety bonded and compete for transportation-related contracts through education and resources to understand risk management, safety, workforce development and company capabilities.



USDOT Business Forum 2022

- **Date:** September 20, 2022
- **Location:** USDOT Headquarters; 1200 New Jersey Ave SE, Washington DC
- **Time:** 8:00 AM ET – 4:00 PM ET
- **Agenda Topics:**
 - Ask the Experts: How to do Business with USDOT
 - Best Practices in Equity and Subcontracting Methods
 - Access to Capital: Options for Small and Disadvantaged Business
 - Connections Marketplace: Networking and Matchmaking Opportunities with Financial Partners, Procurement Officers, Prime Contractors, and Technical Assistance Providers

Contact Us



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Thank You!

www.transportation.gov/osdbu

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