



ARMING VETS TO WIN IN THE FEDERAL MARKETPLACE



SUPPORT THE VIP COMMUNITY

Veteran-Owned Small Businesses. Force Multipliers in Their Communities. Some of the Fastest Growing Small Businesses in the Nation. These are the graduates of the Veteran Institute for Procurement (VIP).

VIP Arms Vets to WIN in the Federal marketplace by teaching business owners how to compete, comply, and perform. With a network of industry experts from Prime Contractors, Government Partners, and VIP Alumni; when a company graduates from VIP, they are not just completing a course, they are joining a community focused on their success. VIP now offers five specific curriculums designed to accelerate success and ensure each graduate company is procurement ready. These programs are offered at **no cost** to all service-disabled veteran-owned and veteran-owned small businesses who qualify. The willingness of our veterans and their families to sacrifice so much for the wellbeing of our country has earned them our enduring gratitude. VIP will never ask a veteran to pay for services.

With the support of the Montgomery County Chamber Community Foundation and our dedicated government and corporate partners—SBA, Lockheed Martin, the State of Maryland, and JP Morgan Chase & Co.—VIP offers five distinct entrepreneurial training programs with proven records of success. In our thirteen years of service, VIP has trained more than 2,000 veteran-owned companies and continues to train 350 new companies each year.

In addition to our partners, VIP also depends on the support of businesses who wish to support the veteran business community, and VIP Alumni who pay it forward for future veteran companies. And VIP's extraordinary industry, government, and alumni instructors generously volunteer their time and talent to each VIP class. When you support VIP, you don't just support one veteran-owned company, you support all veteran-owned companies working to accelerate their success; and the community working together to support them.

ONE TIME DONATION

Your donation to VIP will Arm Vets to WIN more government contracts by supporting and expanding the cutting-edge veteran entrepreneurial programs that have empowered our graduate companies to be some of the fastest growing small businesses in the nation.

[Click Here for the Individual Donation Link](#)

Donations by Check should be mailed to the **Veteran Institute for Procurement:**

51 Monroe Street, Suite 1800, Rockville, MD 20850

GOVERNMENT PARTNERS



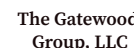
SUSTAINING PARTNER



CORPORATE PARTNERS



SPONSORS



PileroMazza PLLC | Morgan Stanley | EagleBank | AITHERAS, LLC | Penan & Scott, P.C.
KB Squared Technologies, LLC | Washington Gas, a WGL Company | PNC Bank
Information Systems Solutions, Inc. | Lee Development Group | M&T Bank
AB Facility Service Solutions | E-INFOSOL LLC | Republic Capital Access

Become a VIP Sponsor!

Help VIP Arm even MORE vets to WIN in the Federal marketplace by becoming a VIP Sponsor! When your business joins the VIP community, your contributions will make a direct impact on the continually growing demand for VIP trainings. With a current waiting list of more than two years for our VIP START program, your sponsorship would enable VIP to offer more programs to more veteran-owned small businesses each year.

VIP COMMUNITY SPONSOR: \$3,000

Supports one qualified SDVOSB or VOSB to attend one VIP Program per year

- Company logo listed on all VIP marketing and VIP website for one year
- Exclusive invitation to VIP graduate receptions

VIP CHAMPION SPONSOR: \$5,000

Supports one qualified SDVOSB or VOSB to attend one VIP Program per year

- Membership to VIP Marketplace (for Prime Contractors Only)
- Premier company logo placement listed on all VIP marketing including print and digital
- Exclusive invitation to VIP graduate reception

PATRIOT SPONSOR: \$10,000

Supports three qualified VOSB/SDVOSBs to attend VIP Programs per year

- Membership to VIP Marketplace (for prime contractors only)
- Premier company logo placement listed on all VIP marketing including print and digital, VIP social media home pages, and VIP website for one year
- Monthly social media ads on Twitter, Facebook, and LinkedIn
- Exclusive invitation to VIP graduate reception

STARS AND STRIPES SPONSOR: \$25,000

Supports six qualified VOSB/SDVOSBs to attend VIP Programs per year

- Membership to VIP Marketplace (for prime contractors only)
- Premier company logo placement listed on all VIP marketing including print and digital, VIP social media home pages, and VIP website for one year
- Weekly social media ads on Twitter, Facebook, and LinkedIn
- Exclusive invitation to speak at VIP graduate reception
- Special recognition during all VIP live and virtual events
- Company profiled in an exclusive VIP news article distributed to all VIP participants, alumni, and supporters

CORPORATE PARTNER

VIP seeks, nurtures, and maintains partnerships that provide unique opportunities and benefits for veteran-owned small businesses in federal procurement.

VIP's value is not just the knowledge our graduates gain through the training programs. It is also the relationships built within the VIP Community. As a hub of innovative market-based instruction, VIP's corporate and community partners rely on VIP to provide continuing education, resources, and thought leadership to the national veteran business community. In return, VIP graduate companies benefit from the unique opportunities, mentorships, teaming opportunities, and other marketplace experiences that accompany our partnerships.

[Click Here](#) to find out more about how your company can become an integral part of the VIP community.