



# ARMING VETS TO WIN IN THE FEDERAL MARKETPLACE

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## HOW CAN YOU HELP VETERAN'S WIN?

Given the constantly shifting government landscape, securing work with the federal government can be a challenging endeavor. So how can small businesses compete? At VIP, we are passionate about helping Veteran business owners. We designed a curriculum of five unique training classes to help spark growth and accelerate success. Our Veterans and their families sacrificed so much to give our country the freedom we experience daily. For that reason, our programs are no cost to the Veteran.

With the support of the Montgomery County Chamber Community Foundation and our dedicated industry and agency partners – SBA, Lockheed Martin, and the State of Maryland – the VIP program has trained more than 2,000 Veteran-Owned companies. We aim to arm 350 new companies with the tools to succeed each year.

In addition to our partners, VIP depends on contributions from organizations who wish to support the Veteran businesses community. Our VIP alums are also vital to paying it forward to help the next wave of Veteran companies achieve success.



[Click here](#) to send a one-time donation to support the VIP program. Your donation will directly impact a Veteran-owned business, giving the next entrepreneur the same opportunity offered to you. So let's support our colleagues to build a more robust network of successful Veteran-Owned businesses.

### GOVERNMENT PARTNERS



### SUSTAINING PARTNER



### CORPORATE PARTNERS



### SPONSORS



BOLAND | DecisionPoint Corporation | EagleBank | E-INFOSOL LLC | Fitzgerald AutoMall  
Information Systems Solutions | JCTM, LLC | King Street Technology Partners, LLC  
MBL Technologies, Inc. | Mindset4Results | MOJO Web Solutions, LLC | Penan & Scott, P.C.  
PilierioMazza PLLC | Republic Capital Access | The Baluster Group, Inc.  
The Gatewood Group, LLC | Visionary Consulting Partners, LLC

# Ways to Support VIP

**VIP SPONSOR** [Click here](#) to learn more about becoming a VIP sponsor.

## **HOMEFRONT HERO SPONSOR: \$25,000**

Supports six qualified VOSB/SDVOSBs to attend VIP Programs per year

- Premier company logo listed on all VIP marketing materials and website for one year
- Invitation to VIP graduation receptions
- Official VIP Sponsor Seal for company marketing
- Press release template announcing company's support of VIP
- Special recognition at VIP events
- Monthly social media posts on Twitter, Facebook, and LinkedIn
- Company featured in an exclusive VIP news article shared with VIP network

## **STARS AND STRIPES SPONSOR: \$10,000**

Supports three qualified VOSB/SDVOSBs to attend VIP Programs per year

- Premier company logo listed on all VIP marketing materials and website for one year
- Invitation to VIP graduation receptions
- Official VIP Sponsor Seal for company marketing
- Press release template announcing company's support of VIP
- Special recognition at VIP events

## **VIP MARKETPLACE SPONSOR: \$5,000 (For Primes Only)**

Donation supports the VIP Marketplace platform

- Company logo listed on all VIP marketing materials and website for one year
- Invitation to VIP graduate receptions
- Official VIP Sponsor Seal for company marketing
- Press release template announcing company's support of VIP
- Exclusive access to closed platform connecting government agencies, prime contractors, and more than 1,000 VIP graduate companies participating in the portal

## **PATRIOT SPONSOR: \$5,000**

Supports one qualified SDVOSB or VOSB to attend one VIP Program per year

- Company logo listed on all VIP marketing materials and website for one year
- Invitation to VIP graduate receptions
- Official VIP Sponsor Seal for company marketing
- Press release template announcing company's support of VIP

## **VETERAN CHAMPION SPONSOR: \$3,000**

Supports continued education programming for VIP graduate companies

- Company name listed on all VIP marketing materials and website for one year
- Invitation to VIP graduation receptions
- Press release template announcing company's support of VIP

## **CORPORATE PARTNER**

VIP pursues, nurtures, and maintains partnerships that provide unique opportunities and benefits for Veteran-Owned small businesses seeking federal procurement opportunities. The value of the VIP program is not just the knowledge our graduates gain, but also the relationships created that extend far beyond their training. VIP is known as a hub of innovative, market-based instruction that our alum and community partners turn to as a resource for continuing education, teaming opportunities, mentorships, and industry-wide thought leadership. Contact VIP National Director Barbara Ashe at [bashe@nationalvip.org](mailto:bashe@nationalvip.org) for more information.