The VIP Marketplace is a robust, keyword searchable database for easy identification of matching capabilities to procurement needs for both prime and subcontract opportunities.

This closed community platform connects government agencies, prime contractors, and more than 1,000 VIP graduate companies participating in the portal.

Prime representatives can also post immediate procurement needs to the Marketplace and invite specific suppliers from various geographic regions to participate in outreach events.

There are new VIP Graduate companies added to the platform every quarter.

A sample of Industry Primes and Federal Government Agencies currently using the Marketplace include Lockheed Martin, CACI, Westat, American States Utility Services, Inc., The U.S. Department of Energy, L3 Harris, and The U.S. Nuclear Regulatory Commission, DAI and more!

“The VIP Marketplace is a tool that not only allows large contractors to find Veteran-owned businesses to work with, but also allows VIP graduate companies to help each other. I am proud to recommend the VIP program to any veteran-owned business I meet.”
- Eric Lochausen, Supplier Diversity Advocate, Supply Chain Risk Management & Supplier Diversity Dept., Sandia National Laboratories

“Our company utilized the VIP Marketplace to research possible opportunities. We were pleasantly surprised to see a fellow VIP grad post about cybersecurity training opportunities for the VIP network. We connected with their team, who is now assisting us with getting prepared for the CMMC Certification process. We couldn’t be more grateful for the added bonus VIP has given us with the VIP Marketplace.”
- Sean M. Christensen, President, J&J Construction (VIP GRADUATE)

“As a Lockheed Martin Supplier Diversity Professional, one of my biggest challenges is finding procurement ready Veteran-owned small businesses with strong past performance to meet the future procurement needs of the corporation. The VIP Marketplace is an excellent resource for finding suppliers to meet those needs. With easy to use filters and search capabilities, this robust database has become a key element of our supply chain’s market research strategy.”
- Pasquale Desanto, Program Manager, Corporate Supplier Diversity, Lockheed Martin

VIP MARKETPLACE
VIP Graduates can...

1. Customize Your Search Results
2. Use Customized Filters for Market Research
3. Receive Email Notifications when Opportunities are Posted
4. Find Teaming Partners

Prime Contractors and Government Agencies can...

1. Find Procurement Ready VIP Graduate SDVOSBs and VOSBs
2. Customize Your Search Based on Your Organization’s Need and Opportunity
3. Target vetted, Procurement Ready Companies for Your Opportunities, RFPs, RFIs
4. View Capability Statements and Company Profiles that Match Your Needs
5. Identify Qualified Small Businesses for Future Opportunities

For more information, contact Barbara Ashe at bashe@nationalvip.org